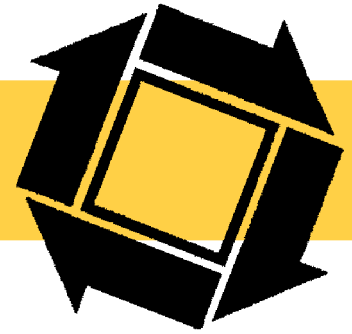


SMALL BUSINESS REVIEW



Volume 4, No. 2
May/June 2007

TURNER TIDIES UP THE TOWN

By Taryn Anderson

After a year of struggling to organize his cleaning business, Richard Turner reached out to the Roanoke Regional Small Business Development Center (RRSBDC) for assistance, and has been pleased with the growth his business gained because of that assistance.

I recently sat down with Turner to discuss his business, its struggles, and successes. Turner Enterprises, Inc. started in 2003 as an idea to pull together family members' various skills and capital to create a successful company. Turner believes that a strong family bond, open communication, and trust are key ingredients to a successful family business.

After a year spent organizing his business and struggling on his own, Turner came to the RRSBDC for help with

With the RRSBDC's help, Turner succeeded in winning the city contract.

contract bidding. The bidding process is very detailed and he needed some guidance on how to tackle it.

A counselor helped Turner organize information and correctly fill out the necessary paperwork. Thanks to the RRSBDC's help, Turner was awarded a local government contract. "The RRSBDC counselors have been really tremendous in helping us grow," he said. Turner has been back to the Roanoke Regional Small Business Development Center several times and has attended a number of programs to help him continue to grow his business. Through the RRSBDC and Roanoke Regional Chamber of Commerce networking

events, he has met numerous contacts that will help his business reach the next level of success.

Turner Enterprises, Inc. performs general cleaning, mopping, stripping, floor refinishing, and window cleaning in the Roanoke region.

To help your small business grow and succeed, contact the Roanoke Regional Small Business Development Center at www.rrsbdc.org or 540.983.0717.



Richard Turner
of Turner Enterprises, Inc.

UPCOMING EVENTS

June 14 - FREE

Lunch 'N' Learn:

123's of Accounting

Roanoke Regional Chamber

Boardroom

Noon - 1 PM

Learn more about setting up and maintaining financials for your business. Please bring your lunch;

cookies and drinks will be

provided. To register, call

983.0717 ext. 239.

June 25 - \$20

First Steps to

Starting a Business

Roanoke Regional Chamber

Boardroom

5:30 - 8:30 PM

Learn what it takes to be a

successful entrepreneur at this

introductory seminar. To register, visit

www.rrsbdc.org or call

983.0717 ext. 239.

June 25

21st Annual Small Business

Awards Nomination Deadline

Nominate an outstanding small

business or small business

advocate by June 25. Nominees will be

recognized at the dinner on October 2.

For a nomination form or more informa-

tion, visit www.roanokechamber.org or call

983.0717 ext. 239.

July 23 - \$20

First Steps to

Starting a Business

Roanoke Regional Chamber

Boardroom

5:30 - 8:30 PM

Learn what it takes to be a

successful entrepreneur at this introduc-

tory seminar. To register, visit

www.rrsbdc.org or call

983.0717 ext. 239.

DON'T FORGET!

The U.S. Postal Service has changed its pricing to reflect changes in operations and the marketplace. Get the full story at www.usps.com.

NEW PRICING BASICS

Mail Type	New price
First-Class® Letters	\$0.41 (first ounce) \$0.17 (each additional ounce)
First-Class® Large Envelopes	\$0.80 (first ounce) \$0.17 (each additional ounce)
First-Class® Packages	\$1.13 (first ounce) \$0.17 (each additional ounce)
Priority Mail® Flat Rate Boxes	\$8.95
Priority Mail® Flat Rate Envelopes	\$4.60